

# A good start is half the battle

Your investment tracks the performance of a selection of **20** international blue-chip shares with high market capitalisation and a low price/earnings ratio and is particularly suited to investors who prefer coupons. What's more, a portion of the capital you invested can be made available to you again after 1 year.

### Major advantages

- On the interim maturity date (30/04/2012), the first half of the initial subscription value (1000 EUR), namely 500 EUR (before charges), will be repaid and you will receive a first coupon of 8% (2), calculated on half of the initial subscription value (1000 EUR), namely 500 EUR. Consequently, the dividend is 40 EUR (2).
- At maturity (30/04/2019), the second half of the initial subscription value (1000 EUR), namely 500 EUR (before charges), will be repaid. Depending on whether the value of the basket increases (3), a coupon will be calculated on half of the initial subscription value (1000 EUR), namely 500 EUR, for each interim period. The 8 variable coupons depend on the performance of the shares in the basket in each interim period:
  - for every share whose price is higher at the end of the interim period compared to its initial value, an increase of 8% will be taken into account;
  - for every share whose price is lower than or remains the same as its initial value, the actual performance will be taken into account;
  - the coupon is equal to the average of the performances taken into account, with a minimum of 0% (2) and a maximum of 8% (2).
- Capital redemption of minimum 100% the initial capital invested, of which 100% protection of the first half of the initial subscription value (namely 500 EUR of 1000 EUR) on the interim maturity date, and 100% protection of the second half of the initial subscription value (namely 500 EUR of 1000 EUR) at maturity (each time before charges).
- (1) The term 'fund' refers to a sub-fund of the Belgian bevek, KBC EquiPlus.
- (2) Gross on an annual basis, before 15% withholding tax.
- (3) (Value of the basket at the end of the interim period initial value of the basket) / initial value of the basket.

## Is this something for you?

### Legal risk indicator:

I on a scale of Ø (low risk) to VI (high risk)

#### **Product score:**



### Customer's risk profile: from 'Defensive'

If you have a different risk profile, this product may also be suitable for you as part of a portfolio-based strategy.

Ask your adviser for more advice.

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INTERNET SEARCH TERM	BE6216546109 (ISIN-code)				
LEGAL FORM	Sub-fund of the Belgian Bevek KBC EquiPlus				
CURRENCY	EUR				
TERM	8 years and almost 1 month				
ISSUE	Distribution shares of 1000 EUR				
LAUNCH	28 February 2011 through 1 April 2011 (unless the issue period is curtailed) with value day 7 April 2011				
MATURITY	30 April 2019				
NET ASSET VALUE	Calculated twice a month: the first calculation is no earlier than D+1 banking day, and the second no later than D+4				
NET / SSET V/LOE	banking days, where D = the 16th (if this is not a banking day, the banking day immediately preceding it) and the last banking day of the month, respectively, except during the first month following the initial subscription period. The first net asset value following the initial subscription period is the net asset value on Friday 29 April 2011.  Despite the capital protection (at maturity), the fund's net asset value may (temporarily) fall below 100% during its life.				
Return					
STARTING VALUE OF A SHARE	Average of closing price of each share in the basket during the first five valuation days starting and including Wednesday 6 April 2011.				
CLOSING VALUE OF A SHARE FOR EACH INTERIM PERIOD	For each share in the basket, the average of closing price during the first five valuation days starting and including April 2012 until April 2019.				
Risk					
LEGAL RISK INDICATOR	I on a scale of Ø (low risk) to VI (high risk).				
LEGAL RISK INDICATOR	The risk indicator or risk rating, is required by law. Newly launched investment funds are assigned a risk rating based on				
	the average volatility in the net asset value of similar products. When a fund has existed for more than one year, the risk				
	rating is recalculated every six months, using the annual return in euros and the extent to which this return deviates				
CAPITAL PROTECTION	from the average return (i.e. standard deviation).  The initial capital invested is 100% protected, of which 100% of the first half of the initial subscription value (namely 500).				
CAPITAL PROTECTION	EUR of 1000 EUR) if held to interim maturity date, and 100% protection of the second half of the initial subscription value (namely 500 EUR of 1000 EUR) if held to maturity (each time before charges).				
Product scor	'e				
PRODUCT SCORE	3 on a scale of 1 (most defensive) to 7 (most dynamic)				
	This specific score allows a comparison to be made of KBC-group savings and investment products. Along with the extent to which returns could fluctuate, it also takes account of a number of other elements (capital protection, credit ratings, asset allocation, exposure to foreign currencies, and liquidity). The score is revised every six months upwards or downwards.				
Foos					
Fees					
ENTRY FEE	2.50% during the issue period; 3.50% afterwards (of which 1% for the fund)				
EXIT FEE	At maturity : none				
	Before maturity: 1.00% (orders of 1250000 EUR or more : 0.50%)				
CUSTODY	Amount to discourage sale within one month of purchase: max. 5%				
CUSTODY	Free on a custody account of KBC Group NV.				
Liquidity	th				
ACCESSIBILITY	You can place orders twice a month, up to the 16 <sup>th</sup> (if this is not a banking day, the banking day immediately preceding it and the last day of the month (in December, the second-last banking day of the month), respectively. In both cases orders have to be placed before 6 a.m.				
Tax					
CENERAL	The tax treatment depends on your individual circumstances and may in the future subject to change.				
GENEKAL					
GENERAL STOCK MARKET TAX	None				
STOCK MARKET TAX WITHHOLDING TAX	None 15% on the coupons				

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# Composition of the basket

(Rest of Europe 42% - U.S.A. 28% - EMU 14% - Japan 13% - Canada 3%) (Ba	nks 3% - Utilities 32% - Insurances 5% - Food, Beverage and Tobacco 5% -	
Telecommunication Services 14% - Household & Personal Products 8% - Co	mmercial Services & Supplies 3% - Pharmaceuticals & Biotechnology 30%)	
CANADIAN IMPERIAL BANK OF COMMERCE	SCOTTISH & SOUTHERN ENERGY	
Canada - Banks	Rest of Europe - Utilities	
FRANCE TELECOM SA	SEVERN TRENT PLC	
EMU - Telecommunication Services	Rest of Europe - Utilities	
GAS NATURAL SDG SA	UNITED UTILITIES GROUP PLC	
EMU - Utilities	Rest of Europe - Utilities	
KONINKLIJKE KPN NV	VODAFONE GROUP PLC	
EMU - Telecommunication Services	Rest of Europe - Telecommunication Services	
ASTELLAS PHARMA	ZURICH FINANCIAL SERVICES AG	
Japan - Pharmaceuticals & Biotechnology	Rest of Europe - Insurances	
TAKEDA PHARMACEUTICALS SA	BRISTOL MYERS SQUIBB CO	
Japan - Pharmaceuticals & Biotechnology	U.S.A Pharmaceuticals & Biotechnology	
CENTRICA PLC	CONSOLIDATED EDISON INC	
Rest of Europe - Utilities	U.S.A Utilities	
NATIONAL GRID PLC	KIMBERLY-CLARK CORP	
Rest of Europe - Utilities	U.S.A Household & Personal Products	
NOVARTIS AG-REG	KRAFT FOODS INC-CLASS A	
Rest of Europe - Pharmaceuticals & Biotechnology	U.S.A Food, Beverage and Tobacco	
ROCHE HOLDING AG GENUSSCHEIN	WASTE MANAGEMENT INC	
Rest of Europe - Pharmaceuticals & Biotechnology	U.S.A Commercial Services & Supplies	

Some examples

NEUTRAL SCENARIO	Closing price (4) per interim period for			Resultant dividend (before 15%	You receive <sup>(6)</sup> (in euros
	share A	share B	share C	withholding tax <sup>(5)</sup> )	
Interim maturity date				fixed coupon = 8,00%	500 + 40 = 540
+ Interim period 1	101 (8%)	102 (8%)	99 (-1%)	(8%+8%-1%)/3=5%	+ 25 = 565
Interim period 2	90 (-10%)	110 (8%)	102 (8%)	(-10%+8%+8%)/3=2%	10.00
Interim period 3	94 (-6%)	111 (8%)	104 (8%)	(-6%+8%+8%)/3=3.33%	16.65
Interim period 4	93 (-7%)	112 (8%)	110 (8%)	(-7%+8%+8%)/3=3%	15.00
Interim period 5	101 (8%)	94 (-6%)	115 (8%)	(8%-6%+8%)/3=3.33%	16.65
Interim period 6	99 (-1%)	120 (8%)	120 (8%)	(-1%+8%+8%)/3=5%	25.00
Interim period 7	98 (-2%)	115 (8%)	125 (8%)	(-2%+8%+8%)/3=4.67%	23.35
Interim period 8	99 (-1%)	102 (8%)	99 (-1%)	(-1%+8%-1%)/3=2%	500 + 10 = 510

This example is based on a basket of three equally weighted shares, whose starting prices are each 100.

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<sup>(4)</sup> The figure in brackets after each closing price is the contribution made by each share to the dividend for the relevant interim period.

<sup>(5)</sup> Subject to changes in applicable legislation.

<sup>(6)</sup> 50% of the initial subscription value will be repaid on the interim maturity date, and 50% at maturity.

These examples provide no indication of future returns expected, nor do they indicate which scenario is most likely. The investment can go down as well as up in value and the investor may not get back the amount invested in the case of early redemption.

Two additional examples are given in the (simplified) prospectus.

This product sheet contains only marketing information. It does not contain any investment advice or investment research, just a summary of the product's features. Detailed information on this product, the terms and conditions, and the attached risks can be found in the full or simplified prospectus and periodic reports. This information is available from your KBC or CBC branch, or Centea agency, and can also be viewed at <a href="https://www.cbc.be">www.cbc.be</a>, or <a href="https://www.cbc.be">www.cbc

## Customer's risk profile

For the complete overview of customer risk profiles, go to www.kbc.be/profilderisque

Contact: KBC Fund Phone

Tel: +32 70 69 52 91 (Monday-Friday from 8 a.m. to 10 p.m., Saturday from 9 a.m. to 5 p.m.)

E-mail: fondsen@kbc.be

Publisher: KBC Group NV, Havenlaan 2, 1080 Brussels, Belgium. VAT BE 0403.227.515, RLP Brussels, Bank account 734-0051374-70.

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We're with you all the way

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